			Ye	ear 12			
When	WHAT & WHY WILL THEY LEARN? (SOW overview linked to assessment Objectives) What do Yr12/13 need to know and be able to do by the time they leave TENC? How do you sequence the teaching? How do you revisit, revise and reinforce?		(SOW overview linked to assessment Objectives) What do Yr12/13 need to know and be able to do by the time they leave TENC? How do you sequence the teaching? How do you revisit, revise and reinforce?		<u>Stretch and Challenge</u> (Differentiation – how will you stretch the most able to achieve top grades?) Is your curriculum challenging?	<u>CIEAG/Extension</u> <u>Enrichment</u> Trips, workshops, speakers, local environment and experiences	KS4 PRIOR LEARNING How will GCSE knowledge, skills & experience across 3 schools link to and support KS5 new
Term Plan	KNOWLEDGE & SKILLS <u>Transition Task</u> * add transition task in	Assessment Objective		Band 5 = Informed Band 6 = Mature		knowledge and skills? This needs to show how you build links across the experiences of the different schools	
Term 1 Unit 5: Application of Fitness Testing	Assignment 1 = Investigating and implementing fitness testing practices - students understand the importance of validity, reliability and practicality in relation to fitness testing. - For reliability, students will need to know what pre-test and during test	Learning A - Understand the principles of fitness testing A1 Validity of fitness tests A2 Reliability of fitness tests	R = recap basic fitness test knowledge NS = conduct and interpret results of test NS = understand reliability,	Informed5A/P1 - Explain the importance of validity, reliability, practicality and suitability in relation to fitness testing.5A/P2 - Explain how ethical requirements should be met when planning and conducting fitness testing, giving examples.Informed & Mature 5A/M1 - Recommend methods that can be used to ensure fitness testing is	Visit Sports Science Lab (Loughborough University or UoN) Use and perform fitness tests on each other as coach and client	KS4 Level 2 knowledge and skills built upon from Unit 1 Training for Personal Fitness (fitness components, fitness testing and requirements for fitness testing) and Unit 3 Applying the Principles of Personal Training (fitness testing, requirements of	

requirements need to		suitability,	conducted in a valid, reliable, practical,	fitness testing and
be in place in order for		practicality and	suitable and ethical way.	training methods)
reliable results to be		validity		
obtained.				Links across other
				Level 3 BTEC Sport
- They will need to know				qualifications:
which tests are valid for	A3 Practicality and			Unit 1: Anatomy and
different components of	suitability of fitness			Physiology
fitness and how	tests			i nysiology
practical each test is in				Unit 2: Fitness Training
relation to the costs of				and Programming for
equipment, ease of				Health, Sport and
administration and time				Wellbeing
to carry out each test.				weineing
				Unit 3: Professional
- Suitability of each test				Development in the
will also need to be				Sports Industry
explained in relation to				Sports muustry
the fitness test selected				Unit 8: Coaching for
and the sports				Performance
performer being tested.				Feriorinalice
		NS –		Unit 17: Sports Injury
- Students will need to	A4 Ethical issues	understand		
understand the ethical	associated with	ethical		Management
considerations for	fitness screening	considerations		Unit 18: Work
participants before	Ū			Experience in Active
taking part in the fitness				Leisure
testing, during the				Leisure
fitness testing and				
afterwards in relation to				
the data collected.				

- They will give examples					
of ethical practice at					
each stage and the					
potential implications of	Learning aim B:				
not following ethical	Explore fitness tests				
guidelines.	for different			Visit to higher	
guidennes.	components of		Informed	education institute	
- Students will select six	fitness	RV = select &	5/B.P3 Select six valid fitness tests for	or sports science	
fitness tests that test for		deliver 6 fitness	selected sports performers.	laboratory	
specific components of	B1 Fitness tests to	test skills	selected sports performers.	laboratory	
fitness for different	assess components		Informed & Mature		
sports performers.	of physical fitness	NS = administer	5/B.M2 Assess practicality and suitability		
sports performers.		skills by self	of each selected fitness test for selected		
- Students will ensure		Sitilis by Self	sports performers.		
the safe administration	B2 Fitness tests to				
of fitness tests by	assess components		Informed		
completing a risk	of skill-related		5/B.P4 Safely administer and accurately		
assessment for the	fitness		record the results of six fitness tests for a		
fitness tests that they			sports performer.		
are to carry out.		NS = use			
		informed	Informed & Mature		
- They will ensure the		consent and	5/B.M3 Administer six fitness tests,		
participant has	B3 Planning of tests	health	demonstrating skills to ensure the test		
completed an informed		screening form	results are accurate and reliable.		
consent form before					
participation in each			Informed		
fitness test.			5/B.P5 Interpret fitness test results		
			against normative data.		
- They will follow the	B4 Administration				
protocol for each test in	of tests		Informed & Mature		
the set-up and	01 (2313		5/B.M4 Suggest areas for improvement		
administration of the			in the administration process of fitness		
test.			tests based on test results.		

Unit 5: Application of Fitness Assignment 2 = Fitness profiling Learning aim C: Undertake NS = evaluating and feedback of results to client Informed Guest - interview - Students will use the results from the fitness tests to compile a fitness profile for a selected sports performer. C1 Produce a fitness profile for a selected sports performer NS = evaluating and feedback of results to client Guest - interview sports performer - The profile will indicate the components of fitness that the components that need to be improved in relation to the selected sports performer's specific sport. C1 Provide curve a fitness profile for a selected sports performer C2 Providing feedback to a selected sports performer Informed of Mature Mature S/C.MS Assess the strengths and areas for improvement from fitness test results providing feedback for a selected sports performer's specific sport. Selected sports performer - Students will provide verbal feedback to th sports performer's specific resort. Mature S/C.D2 Iustify the fitness profile for a selected sports. S/C.D3 Evaluate the effectiveness of fitness and provide feedback to sports performers.		- Once testing has been concluded, students will compare the fitness test results to normative data and describe their interpretation of the test results.			Mature 5/AB.D1 Analyse own administration of selected fitness tests against practicality, suitability and ethical guidelines justifying suggestions for improvement.		
	Application of Fitness	 profiling Students will use the results from the fitness tests to compile a fitness profile for a selected sports performer. The profile will indicate the components of fitness that the performer is doing well in and also the components that need to be improved in relation to the selected sports performer's specific sport. Students will provide verbal feedback to the sports performer as well 	Undertake evaluation and feedback of fitness tests results C1 Produce a fitness profile for a selected sports performer C2 Providing feedback to a selected sports	and feedback of results to client NS = producing	 5/C.P6 Create a fitness profile for a selected sports performer following fitness testing, providing feedback to the performer on their fitness test results and how they can impact on sporting performance. Informed & Mature 5/C.M5 Assess the strengths and areas for improvement from fitness test results providing feedback for a selected sports performer. Mature 5/C.D2 Justify the fitness profile for a selected sports performer including identified areas for improvement related to their selected sport. 5/C.D3 Evaluate the effectiveness of methods used to test the components of fitness and provide feedback to sports 	sports performer and complete	

Term 2 Unit 18: Work Experience in Active Leisure	Assignment 1 = Preparation for leisure work experience placement - students will create a fit-for-purpose work experience action plan that includes long/medium/short term aims and SMART(ER) outcomes with specific work- related skills - Students will summarise their suitability for their selected work experience placement, link the short/medium/long- term outcomes of their work experience action plan, job specifications and SWOT analysis in order to select the most appropriate job for a work experience placement.	Learning aim A – A Undertake in- depth preparation for an active leisure work experience placement A1 Work experience action plan A2 Selection of an appropriate sports industry work experience placement	NS – WE action plan R = using goals and SMARTER targets R = using SWOT analysis	InformedA.P1Create a fit-for-purpose workexperience action plan.A.P2Summarise own suitability forthe chosen active leisure workexperience placement.Informed & MatureA.M1Explain how a chosen activeleisure work experience placement isrelevant to own career development asidentified in work experience actionplan.MatureA.D1Justify the appropriateness ofthe selected active leisurework experience placement againstcareer aspirations and developmentidentified in work experience actionplan.	Research and use Job Specs & Adverts Interview sports centre/gym manager to highlight use of job spec Using SWOT analysis for job adverts and specs	Links across other Level 3 BTEC Sport qualifications: • Unit 2: Fitness Training and Programming for Health, Sport and Well- being • Unit 3: Professional Development in the Sports Industry • Unit 4: Sports Leadership • Unit 5: Application of Fitness Testing • Unit 8: Coaching for Performance • Unit 10: Sports Event Organisation Unit 19: Development and Provision of Sport and Physical Activity.
Unit 18: Work	Assignment 2 - Job	Learning aim B -		Informed		
Experience	application for work experience placement	Undertake a job application process	NS = completing job		Using real life job adverts and	

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	for an active laisure	application CV	P.D.2 Accoss own porformance in the	completing job	
studopts will					
	•			applications.	
	placement	application	selection interview process.		
				-	
Interview skills.		•		-	
		Job interview	, .		
	•		Job application and interview process.	and give feedback	
•	• •				
	•				
	•		•		
•				-	
	•			0	
reflection.	placement			feedback	
•			improvements required.	-	
•••				• •	
• •				applications	
•					
CV.					
- Students tailor the					
relevant documents to a					
job specification.					
Assignment 3 -	Learning aim C -		Informed	Students complete	
Undertake work	-		C.P4 Demonstrate work-related skills	1 or 2 weeks work	
placement &	experience tasks to		to meet set objectives for work	placement within	
investigate impact.	meet set objectives		experience tasks	the sport & leisure	
C .	from work			sector	
Students must select	experience action				
appropriate techniques,	plan		Informed & Mature	Demo work specific	
		NS = demo		skills within	
•					
	relevant documents to a job specification. Assignment 3 - Undertake work placement & investigate impact. Students must select	demonstrate application of the full range of interview skills.placement- Students' assessments of their performance in the job application and formal employer interview process with clear evidence of reflection.B1 Completion of the application and interview process for a specific active leisure work experience placement- students provide application process documentation, such as a letter of application, a personal statement and 	- students will demonstrate application of the full range of interview skills.work experience placementLetter of application- Students' assessments of their performance in the job application and formal employer interview process with clear evidence of reflection.B1 Completion of the application and interview process for a specific active leisure work experience placementNS = complete job interview- students provide application process documentation, such as a letter of application.B1 Completion of the application and interview process for a specific active leisure work experience placementI application a specific active leisure work experience placement- students provide application process documentation, such as a letter of application, a personal statement and CV.Learning aim C - Carry out work experience tasks to meet set objectives from workAssignment 3 - Undertake work placement & investigate impact.Learning aim C - Carry out work experience tasks to meet set objectives from workStudents must select appropriate techniques, processes or skills inNS = demo	- students will demonstrate application of the full range of interview skills.work experience placementLetter of applicationjob application and workplace placement selection interview process Students' assessments of their performance in the job application and formal employer interview process with clear evidence of reflection.B1 Completion of the application and interview process for a specific active leisure work experience placementLetter of application NS = complete job interviewInformed & Mature B.M2- students provide application process documentation, such as a letter of application.B1 completion of the application and interview process for a specific active leisure work experience placementLetter of application and interview process Students tailor the relevant documents to a job specification.Learning aim C - Carry out work experience tasks to meet set objectives from work experience action planLearning aim C - Carry out work experience action planStudents must select appropriate techniques, process or skills inLearning aim C - carry out work experience tasks to meet set objectives from work experience action planInformed NS = demo	- students will demonstrate application of the full range of interview skills.work experience placementLetter of applicationjob application and workplace placement selection interview process.applications Students' assessments of their performance in the application and interview process with clear evidence of reflection.B1 Completion of the application and interview process (and terview process (and placement)Informed & Mature B.M2Use port sector professionals to conduct job improvements required.Use sport sector professionals to conduct job interview and give feedback- students provide application, ap personal statement and to comments to a job specification.Informed experience placementInformed experience placementInformed experience placementInformed experience placementInformed experience placementInformed experience placementInformed experience placementInformed experience placementInformed experience placement and the next steps improvements required.Use example CV, Job application placement- students from work relevant documents to a job specification.Learning aim C- carry out work experience tasks to meet set objectives for work experience tasksInformed c.P4Students complete to 2 weeks work placement & investigate impact.Students complete to 2 weeks work placement & investigate impact.Students complete to 2 weeks work placement & informed & MatureStudents complete to 2 weeks work placement & informed & MatureStudents complete to 2 weeks work <br< th=""></br<>

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and review the success of these.		skills within placement	C.M3 Demonstrate work-related skills with confidence and proficiency to meet objectives in different situations.	placement and maintain diary	
- They must identify the responsibilities of staff in the placement and relate this knowledge to occupational roles and organisational	C1 Work experience tasks C2 Work shadowing and observation			Obtain work experience review or feedback form	
structures. - They must communicate using appropriate English and vocational language and respond to communication from others. - They must time		NS = communication, time management, organisation skills			
manage their work effectively and manage outcomes. - Students must maintain structured records of their work		NS = maintain work experience			
experience that show how they have planned opportunities to develop their skills and gain feedback on their		diary			

performance from				Research relevant
others.				placements within
othersh	Learning aim D -	NS = research		same sector
- Students will	Investigate the	placements	Informed	
independently research	•	within sector	D.P5 Discuss chosen active leisure	Visit or use visitors
information on their	leisure work		work experience organisation providing	to highlight
work experience	experience		evidence of research into history,	similarities and
placement.	placement on career		structure, culture and opportunities	differences
	development		offered by its business.	
- Students will provide a				
self-appraisal in which	D1 Review the		D.P6 Review own work experience	
they review their	impact of the sports	NS = review	performance, identifying strengths,	
strengths, identify areas	industry work	own skills and	areas for improvement and impact on	
for improvement and	experience	performance	own career development.	
indicate areas for	placement on own	within work		
further development.	career development	placement	Informed & Mature	
work.			D.M4 Compare roles and opportunities	
	D2 Undertake		offered by chosen active leisure work	
- Students will explain	research into active		experience organisation to other similar	
the impact of work	leisure organisations		organisations.	
experience on their			D.M5 Analyse own work experience	
career development by	D3 Reflect on how		performance in applying work-related	
linking the outcomes	career aspirations		skills and impact on own career	
from their work	may have been		development,	
experience action plan,	influenced by the		Providing recommendations for future	
to their progress made	work experience in		development.	
towards achieving aims	active leisure			
and outcomes during			Mature	
work experience. - Students will select			CD.D3 Evaluate the impact of preparing	
appropriate career			for, participating in, and reviewing an active leisure work experience	
development next steps			placement on own future plans for	
which are noted in their			personal and professional development,	

	work experience action			justifying further opportunities that this		
	plan.			and similar organisations could provide		
				to develop own skills and knowledge.		
Term 3	Assignment 1 =	Learning aim A:		Informed		Link to Level 2 BTEC
Unit 7:	Examining the	Examine National		A.P1 Summarise how participants	Observe	Sport course:
Practical	rules/laws and	Governing Body		comply with the rules/laws and	professional	Unit 2 Practical Sports
Sports	regulations and the	rules/laws and	R = recap laws,	regulations in individual and team	referee or officials I	Performance (rules/regs
Performance	skills, techniques &	regulations for	rules, regs,	sports.	variety of sport (live	of sports, officiating
	tactics required to be	selected sports	scoring of		or TV)	roles/responsibilities,
	successful in individual	competitions	different sports	B.P2 Discuss the skills, techniques and		technical and tactical
	and team sports			tactics required in two different sports.	Meet qualified local	demands of sports,
		A1 NGB rules/laws in			referee or interview	analyse of performance)
	- students will	selected sports		Informed & Mature	trained PE teacher	
	demonstrate an		R = roles,	A.M1 Assess how participants comply		Links across other Level
	understanding of the	A2 Roles and	responsibilities	with the rules/laws and regulations and		3 BTEC Sport
	rules/laws and	responsibilities of	of officials	the impact on individual and team sport.		qualifications:
	regulations in the	officials				Unit 3: Professional
	selected sports			B.M2 Assess the skills, techniques and		Development in the
				tactics required in two different sports.		Sports Industry
	- They will use the					Unit 4: Sports
	correct rule/law			<u>Mature</u>		Leadership
	vocabulary and the			AB.D1 Evaluate how participants use		Unit 8: Coaching for
	selection should be			skills, techniques and tactics required in		Performance
	appropriate to the			individual and team sports and their		Unit 10: Sports Event
	identified situations.			compliance of rules/laws and regulations		Organisation
		Learning aim B:	R = technical	impacts on individual/team		 Unit 17: Sports
	- Students will identify	Examine the skills,	and tactical	performance.		Injury Management
	and discuss the different	techniques and	demands of			 Unit 18: Work
	skill categories and the	tactics required to	different sports			• Unit 18: Work Experience in Active
	skills used in the two	perform in selected				Leisure
	sports in these	sports				LEISULE
	categories.					

	 Apply to isolated or conditioned practices. Students will discuss the tactical demands applied in the sport and apply them to appropriate situations. 	B1 Technical demands required to perform in a sport B2 Tactical demands applied in sports performance			Analyse professional sports players and review their performances	 Unit 19: Development and Provision of Sport and Physical Activity.
Unit 7:	Assignment 2 =	Learning aim C:	R = demo skills,	Informed	Observe or	
Practical	Assessing Performance	Develop skills,	techniques,	C.P3 Demonstrate in a competitive	interview	
Sports	in an individual and	techniques and	tactics of	situation or conditioned practice the	professional sports	
Performance	team sport	tactics for sporting	different sports	appropriate combination of skills,	performer	
		activity in order to		techniques and tactics from isolated		
	- students will take part	meet sport aims		practices for an individual and a team	Visit sports club,	
	in competitive	C1 Safe and		sport.	swimming pool to	
	situations, isolated	appropriate practical		Informed & Mature C.M3 Demonstrate in a competitive	interview sports coach and observe	
	practice demonstrating independently the core	performance		C.M3 Demonstrate in a competitive situation the effective combination of	session	
	skills and techniques of	demonstration and		skills, techniques and tactics from	Session	
	the sport.	participation		isolated and conditioned practices for an	Guest speaker with	
	- They will show	participation		individual and a team sport.	coaching	
	compliance of the rules			Mature	background on	
	and regulations in the			C.D2 Demonstrate in a competitive	delivering safety in	
	sports	Learning aim D:		situation the effective adaptation	sport	
	- students will take part	Reflect on own	R – review own	of the relevant skills, techniques and		
	in competitive situations	practical	performance,	tactics from isolated and		
	and use different	performance using	identify S&W	conditioned practices and full and		
	assessment methods to	selected assessment methods		accurate compliance of the rules and		
	review a practical sports	methous	N – use	regulations for an individual and a team		
	performance and select	D1 Assessment	different	sport.		
	two appropriate for	methods to review	assessment			
	their own assessment.		methods	Informed		

•		Visit sports club or
the skills, techniques	methods used to review a practical	centre to interview
and tactics in the	sports performance.	sports coach on
selected sports		different skills
	D.P5 Discuss own performance using	taught and ways to
D2 Review	different assessment methods and	analyse
performance in the	feedback from others in an individual	performance
lude selected sports	and a team competitive	
	sport.	
D3 Developments to		
nods improve	Informed & Mature	
performance	D.M4 Analyse own performance to	
eir		
	-	
ntify	feedback from others and different	Use video analysis
	assessment methods.	and other
ent.	Mature	performance
		analysis tools
e	-	,
iess.		
	selected sports D2 Review performance in the selected sports D3 Developments to improve	the skills, techniques and tactics in the selected sportsmethods used to review a practical sports performance.D2 Review performance in the selected sportsD.P5 Discuss own performance using different assessment methods and feedback from others in an individual and a team competitive sport.D3 Developments to improve performanceInformed & Mature D.M4 Analyse own performance to reflect strengths and areas for improvement in an individual and a team competitive sport using

	Year 13					
When	When WHAT & WHY WILL THEY LEARN? (SOW overview linked to assess Objectives)		New Skill = NS Revisit = R Revision = RV	<u>Stretch and Challenge</u> (Differentiation – how will you stretch the most able to achieve top grades?)	CIEAG/Extension Trips, workshops, speakers, local environment and	KS4 PRIOR LEARNING How will GCSE knowledge support
Term Plan	KNOWLEDGE & SKILLS	Assessment Objective		Band 5 = Informed Band 6 = Mature	experiences	new skills & knowledge
Term 1 Unit 22: Investigating Business in Sport and the Active Leisure Industry	Topic A - Features of sports and active leisure businesses (business operations) - Students need to know about types and scope of sport and active leisure businesses - how they will want to increase participation, raise awareness and meet current trends	A1 Features and organisation of sport and active leisure businesses	RV = business types R = research in participation trends	Jan 2020 Series – Grade Boundaries; NP – 9 P – 19 M – 30 D - 42 Informed Band 2 (5-8marks) = Produces a review with some relevant references made to the business and sport and active leisure industry.	Guest speaker, e.g., someone who has experience of working in different SAL businesses guest speaker from SAL to talk about the use of business models, SWOT and PESTLE.	Unit 3: Professional Development in the Sports Industry Unit 18: Work Experience in Active Leisure Unit 19: Development and Provision of Sport and Physical Activity
	 students need to think about the aims and objectives of sport and active leisure businesses in different sectors and how they can use SMART targets to meet them Understand the provision of sports facilities, programmes and services within different 	A2 Aims and objectives of sport and active leisure businesses A3 Provision of sports facilities, programmes and services	RV = aims of different business sectors RV = provision of sports	 Shows understanding of the purpose of the existing business. Mature Band 4 (13 – 16marks) = Produces a comprehensive review with detailed references made to the business and sport and active leisure industry. 	Visit SAL to observe human or physical resource manager Visit SAL to observe customer service practice Guest speaker from Sport & Active Leisure business	

sport and active leisure			- Shows a detailed understanding of	with experience of	
businesses.			the purpose of the existing	finance	
			business.		
- Students could research the		R = research			
provision of sports facilities,		provision of		Visit a local Sport &	
programmes and services in		sport		Active Leisure	
their area.		facilities		business (sports	
				centre, gym or	
- Students could consider why				swimming pool)	
the businesses in their area					
have chosen to offer the				Interview a	
services they do and could			Informed	manager about	
think about whether there are			Band 2 (5-8marks) =	how the business	
any additional services that			Shows a basic use of research from	develops products	
could be offered to boost			the scenario and the sport and	and services	
profits and increase customer			active leisure industry, with		
participation.			examples used to support the		
			review.		
- students look at customer	A4 Customer groups in	RV =			
groups that use sport and	a sport and active	customer	Mature		
active leisure businesses and	leisure business	groups	Band 4 (13-16marks) =		
consider how businesses			Shows a detailed use of research		
should programme themselves	A5 Stakeholders and		from the scenario and the sport and		
to meet the needs of their	their influence on		active leisure industry, with		
customers.	sports and active leisure businesses		sustained examples used to support the review.		
- students cover current and			the review.		
relevant legal and legislative	A6 Laws, legislation				
requirements for sport and	and safeguarding	RV = laws &		Online webinar	
active leisure businesses.	relevant to the sport	legislation in		about sports	
Including safeguarding,	and active leisure	sport		legislation	
employment, equality and	industry	industry			
diversity, data protection,					

health and safety and their					
health and safety and their					
importance in the sport and					
active leisure industry.					
			Informed		
 Students could do paired 		R = research	Band 2 (5 – 8marks) =		
research into legislative		laws	Produces a basic analysis of internal		
requirements.			and external factors, including		
			competitor activity, that influence		
			the business, supported by example		
B Business models in sport	B1 Business models		Mature		
and active leisure			Band 4 (13 – 16marks) =	Interview Business	
			Produces a detailed analysis of	manager at school	
- Learners need to know about		RV –	internal and external factors,	to discuss business	
the business models used in		business	including competitor activity, that	model and sport	
the sport and active leisure		models	influence the business, supported	aspect	
industry: SWOT and PESTLE.			by detailed examples drawing on	·	
,			wider research		
- Learners should be given					
opportunities to use SWOT and			Informed		
PESTLE to analyse cases studies			Band 2 (5-8marks) =		
and potential business			Demonstrates a basic knowledge		
opportunities.			and understanding of the business		
			model used.		
C Human resources					
			Mature	Visit Club Diana to	
- learners need to understand	C1 Job roles and	R = job roles	Band 4 (13-16marks) =	meet human	
a variety of job roles available	person specifications	and specs	Demonstrates a detailed knowledge	resource manager	
in the sport and active leisure	C2 Types of		and understanding of the business	about employment	
industry.	employment		model used.	in gym	
industry.	employment				
- learners need to understand	C3 Human resource	RV = human			
the role of human resource	management	and physical			
management and physical	-	resources			
 <u> </u>					

I						1
	resource management in the	C4 Physical resource				
	industry with examples.	management of sports				
		and active leisure				
	 Learners should think about: 	facility or sports				
	 job roles and responsibilities 	environment				
	in the sport and active leisure					
	industry,					
	- how person specifications		RV – revise			
	and job descriptions are used		the roles /			
	- the roles and responsibilities		resp in			
	of human resources		physical and			
	 importance of physical 		human			
	resource management		resources			
	D Marketing				Research sports	
	- learner will cover marketing				marketing jobs, 7Ps	
	and customer needs within the		NS =		sport industry	
	sport and active leisure		marketing		examples	
	industry.		and			
	 Learners need to be able to 	D1 Marketing 7 Ps	customer			
	carry out market research and		needs			
	become confident using the	D2 Meeting the needs				
	7Ps.	of the customer in a				
	- Learners will to explore the	sport and active		Informed		
	processes that sport and active	leisure business		Band 1 (1 – 5 marks) =		
	leisure businesses use to			Recommendations are generic, with		
	market their products and to			limited reference to the		
	meet the needs and			development and marketing of the		
	expectations of their			business.		
	customers.					
				Informed & Mature		
	E Finance in sport and active			Band 2 (6-10) =		
	leisure industry					

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- learners are expected to be			Recommendations demonstrate	Investigate	
able to review financial			clear consideration for meeting the	professional sports	
statements, including:			needs of customers, supported by	clubs budget,	
- budgeted figures, to ascertain	E1 Financing a	NS = finance	examples.	finance, profit,	
whether businesses are	business in sport and	factors in		balance sheets	
developing, improving and	active leisure	sport	Informed		
making a profit, or if they are		•	Band 4 (15 – 20 marks) =		
suffering a decline.			Recommendations demonstrate		
5			detailed considerations for meeting		
- Learners need to understand			the needs of customers, supported	Interview business	
the content and purpose of			by detailed examples.	manager of local	
cash flow, the difference		NS = cash		sports centre or	
between fixed and variable		flow, variable		swimming pool	
costs, and the difference		costs,			
between capital and		operational			
operational costs.		costs			
- They need to know the					
importance of keeping	E2 Financial records				
financial records.					
F Trends in the sport and					
active leisure industry					
		RV = trends		Research local	
- Learners should be given the	F1 Trends	in sport		sports provision,	
opportunity to explore the idea		industry		interview sports	
of developing	F2 Developing	businesses		centres to find data	
products/services to take	products/services to			on recent trends	
advantage of trends in the	take advantage of				
sport and active leisure	trends in the sports				
industry.	and active leisure		Informed		
	industry		Band 2 (6-10) =		

	- The learners should develop key study and employability skills.		RV = employability skills	Recommendations demonstrate clear consideration for meeting current trends in the industry, supported by examples Mature Band 4 (15-20marks) = Recommendations demonstrate detailed consideration for meeting current trends in the industry, supported by detailed examples. Informed Band 2 (6-10) = Recommendations demonstrate clear consideration for meeting the needs of the business, supported by examples. Mature Band 4 (15-20marks) = Recommendations demonstrate detailed consideration for meeting the needs of the business,		
				supported by detailed examples.		
Term 2 Unit 23: Skill Acquisition	Assignment 1 - Producing Skilled Performance - students will select two high-	A - Investigate the nature of skilled performance		Informed A.P1 Discuss the qualities of skilled performers.	Observe professional sports performers	Unit 3: Professional Development in the Sports Industry
in Sport	level sports performers and discuss how their performance of skills make them skilled performers.	A1 Learning and performance A2 Characteristics and classification of skills	R = performance skills	A.P2 Explain the characteristics of skills and abilities. Informed & Mature	(live/tv)	Unit 4: Sports Leadership

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	 They will differentiate between skills and abilities and explain the basic characteristics of each one. Students will explain information processing models, from the input to the output stages, and provide examples from sports to back up their explanations. They will demonstrate knowledge of the range of the 	A3 Characteristics and classification of abilities Learning Aim B Examine ways that sport performers process information for skilled performance	NS – skill acquisition and classification	 A.M1 Assess how abilities contribute to the production of sports skills. <u>Informed</u> B.P3 Explain how a sports performer processes information in a given situation. B.P4 Discuss the value of different types of feedback to 	Guest speaker, e.g., a sports psychologist or	Unit 8: Coaching for Performance Unit 18: Work Experience in Active Leisure Unit 19: Development and Provision of Sport and Physical Activity
	types of feedback and explain when each type would be appropriate and beneficial to a sports performer.	B1 Information processing models B2 Perception B3 Decision making and reaction time B4 Types of feedback	NS = feedback types, models	learning. Informed & Mature B.M2 Assess the stages of information processing models. Mature AB.D1 Evaluate the effectiveness of information processing models in showing how sports performers	senior sports coach	
Unit 23: Skill Acquisition in Sport	Assignment 2 - Teaching and Learning in Sport Presentation - students will describe the main features of one behaviourist and one cognitive theory and provide an expansion of these features	Learning aim C Explore theories of teaching and learning in sport C1 Behaviourist theories	NS = behaviour theories	produce skilled performance.InformedC.P5Describe two contrasting theories of teaching and learning.C.P6Explain the three phases a sports performer experiences when learning a new skill.	Guest speaker – sports psychologist to discuss behaviour, cognitive theories	

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	 and how they contribute to the learning of new skills. Students will explain the three phases a sports performer goes through as they learn and master a new skill. provide an explanation of how the performer would be executing the skill in each phase. 	C2 Cognitive theories C3 Phases of skill learning C4 Transfer of learning	NS = cognitive theories NS = phases of skill learning NS = transfer learning	Informed & Mature C.M3 Analyse how selected theories of skill learning can be used when teaching skills to sports performers. <u>Mature</u> C.D2 Evaluate the effectiveness of selected behaviourist and cognitive theories of learning when teaching skills to sports performers.		
Unit 23: Skill Acquisition in Sport	Assignment 3 - Demonstrating Teaching and Learning Strategies - students will produce a plan for teaching and practising skills, including; - methods of learning - different types of practice - different teaching styles - individuals' styles of learning. - Students will demonstrate that they can use different methods of learning and types of practice when teaching a sports skill to a group, and that they can employ different teaching styles	Learning aim D Carry out teaching and learning strategies for sports skills D1 Presentation of skills D2 Types of practice D3 Styles of teaching D4 Styles of learning D5 Methods of guidance	R = presentation skills NS = practice types, teaching styles, learning styles NS = guidance methods	InformedD.P7Produce a plan showing how a skill can be taught to meet the needs of different sports performers.D.P8Demonstrate the use of different types of teaching and learning strategies to develop sports skills.Informed & Mature D.M4Demonstrate the effective use of teaching and learning strategies appropriate to specific situations when developing sports skills.Mature	Guest speaker – Sports psychologists or senior sports coach to talk about how a task can be analysed and matched	

D.D3 Evaluate the effectiveness	
of your use of teaching and learning	
strategies to develop selected	
sports skills.	